



Gunther Laute

*Holder and Founder of LAUTE + PARTNER
business consultancy.*



1965

- Born in Bonn
- Studies of mechanical engineering
University of German Armed Forces HH
- Complementary degree in business administration
University of Hagen
- Coach for sales and communications at VELUX roof light
Leadership training, specialist trade and sales representative
- Waiko office furniture and room-in-room systems
Sales representative
- NORMSTAHL garage doors
Regional sales manager, later sales director
- Bamberger, sanitary sector
Sales and marketing director
- SABO (John Deere Company)
Head of sales and marketing department worldwide
- Wolf-Garten
Executive director
- **LAUTE + PARTNER**
Strategic consulting for sales and marketing